

13th Bioshares Biotech Summit

July 21-22, 2017 · Queenstown · New Zealand

The Essential Australian Biotech Investment Event

The ASX-listed life sciences sector is in a growth phase. There are now 128 companies in the sector, up from 117 a year ago and 103 two years ago (as of the March quarter). Investors poured \$1.4 billion into the sector in 2016. Three companies have completed IPOs or back-door listings so far in 2017, following 15 in 2016, 13 in 2015 and only three in 2014 and two in 2013.

These listings and capital raisings reflect investor interest in life science companies with a digital or information technology bias, in companies seeking to develop therapies for conditions that are poorly served such as CNS conditions and fibrotic diseases, opportunities for medicinal cannabis products in Australia, as well as companies successfully advancing their products through key stages of commercialisation.

You've built it...now you have to sell it!

An emphasis with this year's program will be on sales, distribution and transaction strategies. With a number of companies having negotiated their products past regulatory checkpoints, an investment question is: What are the sales and distribution approaches these companies are taking and why? Similarly, for companies looking to transact their assets, what are the considerations and strategies being applied to bring buyers to the table and gain top dollar for these assets?

This year's pre-Summit Masterclass topic will be "Building a Business in the USA", a session which will cover issues ranging from local tax codes to building a sales force. There will also be a "Meet the CEO" pre-Summit session, which has been recently introduced into the Summit schedule.

The 2017 Summit program will include presentations from companies developing therapies to treat fibrotic conditions, and those developing tools which can move medicine from the subjective to the objective. Attendees will be updated on trends in the neurotech sector, hear of the latest developments from leading companies in the sector, and observe discussions with industry leaders and Q&A with biotech analysts.

The biotech-company-CEO-only dinner will be held on the Thursday before the official Summit start. This dinner has become a unique opportunity for biotech CEOs to meet in a collegial setting to discuss ways to improve their businesses.

We invite you to attend the 13th Bioshares Biotech Summit to learn more from many of these new entrants to the sector, to understand their strategies to complete product development and build sustainable, high-growth businesses or secure significant transactional outcomes for their investors.

A record 190 people attended last year's event, so we encourage you to complete your registration, book your flights and secure accommodation in Queenstown in a timely manner.

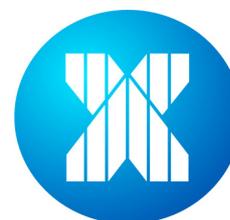
David Blake & Mark Pachacz

The Founders of Bioshares, Australia's Independent Biotech, Pharma and Healthcare Stock Report

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Queenstown, New Zealand

**To Register – Fax : +61 3 9329 3350 email: events@bioshares.com.au
or Post: PO Box 193 Richmond VIC 3121, AUSTRALIA**

Summit Schedule

Thursday 20 July 2017

7.00pm **CEO Dinner** (Biotech CEOs only)

Friday 21 July 2017

9.00am **Registration Opens** (Rydges Hotel)

9.15am -11.30am **Pre Summit Informal Sessions**

1.00pm **SUMMIT START**

6.30pm **End of Day 1 Sessions**

7.30pm **Cocktail Reception**

Drinks Sponsored by **Piper Alderman**

Saturday 22 July 2017

8.00am - 1.00 pm **Summit Sessions**

1.00pm - 4.30pm **Break**

4.30pm **Summit Sessions Resume**

6.30pm **End of Day 2 Sessions**

7.00pm **Pre-Dinner Drinks**

8.00pm-late **Conference Dinner**

Dress: Sessions – Casual Dinner – Smart Casual

Registration Details

Please check a box where relevant, or to indicate a preference

1. Standard registration fee: A\$2020
 Speaker registration fee: A\$1650
2. Number of Summit Registrations: _____
3. Biotech Company CEO Dinner, 20 July, 2017: A\$200 (Strictly Biotech CEOs Only)
4. Pre-Summit Building a Business in the USA Master Class
5. Pre-Summit 'Meet the CEO' Informal Session (Investors Only)
6. Please list any special dietary requirements:

7. Tick if you do *not* want your contact details shared with other attendees
8. Accommodation: Secure a special attendee rate at: www.bioshares.com.au/queenstown2017.htm
9. Program: See website for program

Registration includes: Entry to all Summit sessions, Summit Luncheon (Saturday), Cocktail Reception and Summit Dinner. Each registrant is entitled to a complimentary ticket for their partner to attend the Cocktail Reception and Saturday Summit dinner. Babysitting will be available on a group basis during the Summit dinner. **If you wish to register a partner for the Friday or Saturday evening functions, please contact events@bioshares.com.au or +61 403 850 425**

A tax invoice will be forwarded upon payment. Please note that registration payment is non-refundable after 14 days from booking. No refund will be given due to inclement weather conditions preventing travel or attendance. Some sessions may be moved to Sunday morning, 23 July, if travel conditions prevent the Summit starting on Friday 21 July.

I enclose a cheque for \$ _____ made payable to **Bio-Investment Conferences**, or
I have transferred \$ _____ by EFT to BSB: **033-132** Account: **191-559** [Quote **NAME** or **COMPANY**], or
Please charge my credit card \$ _____ MasterCard Visa Amex*
* 3.5% surcharge applies

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