

# The 14th **Bioshares** Biotech Summit 2018

July 27-28, 2018 · Queenstown · New Zealand

## *The Essential Australian Biotech Investment Event*

The 14th Bioshares Biotech Summit will be held in Queenstown, New Zealand, on 27 – 28 July, 2018. The Summit is a key event for Australian and New Zealand biotech investors. It brings together biotech company decision makers with investment managers and advisors in a collegial setting. Queenstown is located in a picturesque Alpine setting on New Zealand's South Island, on the shores of the majestic Lake Wakatipu.

### **Competitive Pressure**

Over the last three months, three listed Australian biotechs have announced they are in the process of being acquired by international competitors – **Sirtex Medical** for \$1.56 billion (by Varian Medical Systems), **Viralgytics** for \$502 million (by Merck) and most recently **RHS** received a bid from PerkinElmer for a price of \$25 million.

In light of these pending transactions, the focus of this year's Summit will be around the **Competitive Pressure** that stimulates these transactions. However, competitive pressure governs other dynamics in investment and commerce.

Aside from assessing the triggers and the mechanisms behind these individual transactions, the Summit will explore how companies are using competitive pressure in the market place to help strengthen or build dominant market positions.

Another aspect to this theme is the competitive tension that exists in investment markets. What changes investors' perceptions of a biotech so that demand for stock increases? What moves a stock from the broader radar to one that becomes a 'must hold' in an investor's portfolio?

We invite you to join other biotech investors as well as the CEOs of many listed and unlisted life science companies and benefit from presentations from top level speakers and panelists, which have been the recognised feature of this event for more than a decade.

The Summit will be held in the refurbished Rydges Hotel in Queenstown. Attendees can access a discount rate at Rydges through the Summit website. Access to Queenstown from Australia during the winter period is possible through direct flights from Melbourne, Brisbane and Sydney.

We gratefully acknowledge the support of this year's event from our sponsors **Piper Alderman**, **CSL** and the **ASX**. If you would like to your increase company's visibility in this sector, then please contact us about sponsorship opportunities.

We look forward to seeing you in Queenstown. Registrations are now open. The program will be released in May.

### **David Blake & Mark Pachacz**

*The Founders of Bioshares, Australia's Independent Biotech, Pharma and Healthcare Stock Report*

### SPONSORS



**Piper Alderman**

*Cocktail Function Drinks Sponsor*



**ASX**

*Investment Session Partner*

**CSL™**

*Session Partner*

**FPA**  
Patent  
Attorneys

*Session Partner*

To Register – Fax : +61 3 9329 3350 email: [events@bioshares.com.au](mailto:events@bioshares.com.au)  
or Post: PO Box 193 Richmond VIC 3121, AUSTRALIA

## Summit Schedule

### Thursday 26 July 2018

7.00pm **CEO Dinner** (Biotech CEOs only)

### Friday 27 July 2018

9.00am **Registration Opens** (Rydges Hotel)

9.30am **Pre Summit Informal Sessions**

1.00pm **Summit Start**

6.30pm **End of Day 1 Sessions**

7.30pm **Cocktail Reception (The Winehouse)**

Drinks Sponsored by **Piper Alderman**

### Saturday 28 July 2018

8.00am - 1.00 pm **Summit Sessions**

1.00pm - 4.30pm **Break**

4.30pm **Summit Sessions Resume**

6.30pm **End of Day 2 Sessions**

7.00pm **Pre-Dinner Drinks**

8.00pm-late **Conference Dinner**

**Dress:** Sessions – Casual Dinner – Smart Casual

## Registration Details

Please check a box where relevant, or to indicate a preference

- Standard registration fee: A\$2100  
 Speaker registration fee: A\$1700  
*Early bird discount for standard registration*  
 Register by 21 June, 2018:A\$1900
- Number of Summit Registrations: \_\_\_\_\_
- Biotech Company CEO Dinner, 26 July, 2018: A\$200 (Strictly Biotech CEOs Only)
- Pre-Summit Master Class – Crisis Management
- Pre-Summit 'Meet the CEO' Informal Session (Investors Only)
- Please list any special dietary requirements:  
 \_\_\_\_\_
- Tick if you do *not* want your contact details shared with other attendees
- Accommodation: Secure a special attendee rate at: [www.bioshares.com.au/queenstown2018.htm](http://www.bioshares.com.au/queenstown2018.htm)
- Program: See website for program update in May 2018

Registration includes: Entry to all Summit sessions, Summit Luncheon (Saturday), Cocktail Reception and Summit Dinner. Each registrant is entitled to a complimentary ticket for their partner to attend the Cocktail Reception and Saturday Summit dinner. Babysitting will be available on a group basis during the Summit dinner. **If you wish to register a partner for the Friday or Saturday evening functions, please contact [events@bioshares.com.au](mailto:events@bioshares.com.au) or +61 403 850 425**

*A tax invoice will be forwarded upon payment. Please note that registration payment is non-refundable after 14 days from booking. No refund will be given due to inclement weather conditions preventing travel or attendance.*

**We strongly recommend attendees arrive the Thursday before the Summit, or earlier.**

I enclose a cheque for \$ \_\_\_\_\_ made payable to **Bio-Investment Conferences**, or  
 I have transferred \$ \_\_\_\_\_ by EFT to BSB: **033-132** Account: **191-559** [Quote **NAME** or **COMPANY**], or  
 Please charge my credit card \$ \_\_\_\_\_ MasterCard  Visa  Amex\*   
 \* 3.5% surcharge applies

Cardholder Name \_\_\_\_\_

Card Number

Signature \_\_\_\_\_ Expiry date \_\_\_\_\_

Attendee Name \_\_\_\_\_ Position \_\_\_\_\_

Attendee Name \_\_\_\_\_ Position \_\_\_\_\_

Organisation \_\_\_\_\_

Email(s) \_\_\_\_\_ Ph ( ) \_\_\_\_\_

Ph ( ) \_\_\_\_\_

Enquiries Ph: +61 403 850 425 ; +61 411 484 342 Fax: +61 3 9329 3350 Email: [events@bioshares.com.au](mailto:events@bioshares.com.au)